

December 11, 2013

Dear ISFR members:

For those of you that wait until the last minute to do your Christmas shopping, you only have 13 more days before Santa comes down the chimney. And for any of you folks thinking about getting a great gift to bring to Winter Park for the silent auction, you now have one less gift to buy this year. There is not going to be a silent auction this year. So save your money for the desert auction and live auction that will take place at the gala dinner on Thursday night.

And speaking of the gala dinner, our theme is a Black and White Night. That means you can wear anything your little heart desires i.e. a black ski sweater, a black and white striped dress, a white wedding dress, black speedos or a white two piece bathing suit, you can wear anything you want as long as it is black and/or white. No reds, browns, greens, or blues allowed. We only want black or white for the gala. And the music for the gala will be Roy Orbison's a "Black & White Night". It's our music folks so come and enjoy!

Last week I was in Winter Park making final arrangements for our 7 days together. Does Winter Park have snow? Yes, lots of it. Was it cold in Winter Park? Yes, very cold. On the day I left Winter Park the temperature was minus 7 with an anticipated high of 8 degrees. So don't forget to bring your mink coat that is hanging in the back of the closet.

I need a little help. 40 of you Rotarians signed up for transportation between Denver International Airport and Winter Park. However, only 20 of you have provided me with your travel information. Please email me your travel information: polhasso@equitymgt.com. Include dates, flight numbers, number in party, time of arrival and departure, and airline. Thanks much.

Home Hospitality and Supper Bowl are on the same day again. (For you OLD members you might remember that Home Hospitality and Super Bowl were on the same Sunday when we were skiing at Fernie, Canada.) We do have some hosts for Home Hospitality that are not interested in the Super Bowl. Therefore, if you ARE NOT interested in the game, please email me of your non interest, and

we will try and place you with an appropriate host. I do not need to hear from the majority of you all that ARE interested in the game. And for all you Super Bowl fans, wear a shirt for your favorite team. High school, college, or pro it makes no difference, just wear your favorite team shirt and show your true colors.

Don't forget to bring a small gift for your Home Hospitality hosts.

Attached to this letter you will find 3 promotional pieces from Winter Park Resort:

1. Rental rates on ski equipment
2. Group rates for ski lessons
3. Group access to E-Store discounts

Both Ann and I have found the ski instructors to be great teachers and nice people as well.

Please remember that one of the purposes of our ISFR ski week is to support the local Adoptive Ski Program. We do this by supporting the Davis Boyd Memorial Fund in three ways:

1. Peak to Valley skiing
2. Live auction
3. Biathlon

Support ISFR and the Davis Boyd Memorial Fund by participating in all three events.

For the last minute shoppers who have no idea what to buy, and hate fighting the crowds, just sign up for ISFR at Winter Park. Be the hero at home this year instead of the last minute Grinch who found nothing wonderful to buy on December 24th.

Merry Christmas and Happy News Years!





The Base is the Place

Winter Park Resort Rentals
Group Rental Rates 2013/2014

Locations: West Portal, Village, The Jane Shop

Product	Group Rates		Walk In	Save Up To
	13-14 Season	Including 10.534% Tax		
Kids Ski Package	\$19.99	\$22.10	\$29.99	33%
Sport Ski Package	\$26.99	\$29.83	\$38.99	31%
Performance Ski Package	\$29.99	\$33.15	\$44.99	33%
High Performance Ski Package	\$31.99	\$35.36	\$49.99	36%
Demo Ski Package	\$35.99	\$39.78	\$54.99	35%
Performance Ski /Pole	\$25.99	\$28.73	\$39.99	35%
High Performance Ski /Pole	\$27.99	\$30.94	\$44.99	38%
Demo Ski/Poles	\$31.99	\$35.36	\$49.99	36%
Kids Snowboard Pkg	\$19.99	\$22.10	\$29.99	33%
Sport Snowboard Pkg	\$26.99	\$29.83	\$38.99	31%
Performance Snowboard Pkg	\$29.99	\$33.15	\$44.99	33%
High Performance Snowboard Package	\$31.99	\$35.36	\$49.99	36%
Demo Snowboard Pkg	\$35.99	\$39.78	\$54.99	35%
Performance Board /Bind	\$25.99	\$28.73	\$39.99	35%
High Performance Board /Bind	\$29.99	\$33.15	\$44.99	33%
Demo Snowboard/Binding	\$33.99	\$37.57	\$49.99	32%
Snowblade Package	\$29.99	\$33.15	\$44.99	33%
Adult Jacket or Pants	\$8.99	\$9.94	\$14.99	40%
Kids Suit	\$12.99	\$14.36	\$21.99	41%
Kids or Adult Goggles	\$3.99	\$4.41	\$7.99	50%
Helmet	\$4.99	\$5.52	\$8.99	44%
Helmet/Goggle Combo	\$7.99	\$8.83	\$12.99	38%

Guest Value Adds

- Free overnight valet storage of Skis or Snowboard

Bonuses

- Private fitting available at selected times

Conditions

- The fitting location will be determined based on your group size. We must have a credit card on file for each rental for damaged skis or unreturned skis.
- Kids Must be paid for at the time of, or prior to rental



SKI + RIDE SCHOOL GROUP RATES 2013/2014

ORDER GUIDELINES

1. No refunds or cancellations available within 72 hours of arrival or for duration of visit. Prices subject to change based on availability.
2. Please provide all requested information regarding each skier/rider taking a lesson on the "Guest Info" tab.
3. Please arrive at least 20 minutes before lesson start time in your designated area. If you foresee a delay in your arrival, please advise.
4. Helmets are required for ALL kids lesson participants. Please advise if needing rentals.
5. Incomplete/incorrect forms will be returned for completion/correction and may result in loss of discounted rates.
6. Please visit www.winterparkresort.com/plan-your-trip/lessons for more information on Ski + Ride School including Private Coaching, Guides and Child Care.
7. Full day packages include lunch at one of our on mountain restaurants.
8. Please arrive 1 hour prior to your lesson start time to pick up tickets and equipment at your designated fulfillment location.

Adult Ski & Ride School, Ages 13+.

Start Time 9:30am

Lesson Length 5 hrs

Product Offerings	Walk Up Rate	Group Rate
Full Day Lesson/Lunch	\$119.00	\$79.00
Full Day Lesson/Lunch/Lift	\$139.00	\$109.00

Kids Ski & Ride School, Ages 3-14 for Skiing. Ages 4-14 for Snowboarding.

Start Time 9:30am

Lesson Length 5.5 hrs

Product Offerings	Walk Up Rate	Group Rate
Full Day Lesson/Lunch/Lift	\$149.00	\$129.00



Important Notice:

Winter Park Ski and Ride School does not provide group discounts for the following:

- * Private Lessons and Guides
- * Alpine/ Snowboard Adult Full Day Lesson/ Lift/ Rental
- * 3 Full Days Lessons - Alpine or Snowboard
- * Max 4 and Jang Gang- Half Day Lessons - Alpine or Snowboard
- * Camp or Lessons Passes for Adults
- * Kids Multiple weeks programs / Multiple Days - Just because I'm me
- * Kids - Just because I'm me - full day lesson with rentals
- * Max 4 Just because I'm me



Winter Park Resort – Direct Groups

Access to E-Store discounts

Group Name: International Skiing Fellowship of Rotarians

Promo Code: **3GR5PB**

Code Valid for the following products: Lessons or Rental equipment provided to Direct Groups

Code Effective Dates: 1/31/14 – 2/09/14

Guidelines

- A promo code will be provided to the Direct Group leader at least 60 days before arrival.
- The promo code will expire 30 days prior to the 1st day of your group arrival. If altered, your Group Service Coordinator will provide you with the expiration date.
 - The promo code will be valid starting 11/21/13 through 1/17/14
- The promo code will only be valid for bookings in the time frame of your group visit to Winter Park Resort.

To Start Booking

- Visit www.winterparkresort.com/lessons-and-rentals website.
- Select either the “Lessons” or “Rentals” options



LESSONS

The Ski + Ride School at Winter Park is dedicated to creating life-long enjoyment of snowsports.



RENTALS

Eliminate equipment worry with Winter Park Resort Rentals!

- Proceed to add to your cart, either the equipment or lessons selected.
 - For Helmet rentals: add the rental of the helmet through the accessories option. If adding as a package, you won't see the group rate.
- Once you are ready to checkout, you will be prompt to LOG IN to your Winter Park Resort account. If you have never purchased a product from the Winter Park Resort website, you will be asked to Create a new account.
- Then, you will be asked to follow the checkout process for booking of the product. You will be asked to assign a person to each product. Make sure you add to your cart all products, example: Kids and Adults lessons; before you continue the checkout process.
- Once you reach the payment information window, enter under Promo Code your group code provided and select Apply.

PROMO CODE

If you have a promo code, enter it here and click **Apply**.

Apply >